THE UNIVERSITY OF MICHIGAN REGENTS' COMMUNICATION

Item for Information November 30, 2023 Report on Voluntary Support

Summary by Source

The following figures include outright gifts and pledge payments for all purposes, from all fundraising efforts within the University. Not included are pledges at original face value, bequests not yet distributed, or deferred payment devices such as insurance policies.

| Source of Gifts | Year-To-Date 2022 - 2023 | Year-To-Date 2023 - 2024 | Gifts for November 2022 | Gifts for November 2023 |
|---------------------|-----------------------------|-----------------------------|-------------------------------|-------------------------------|
| Individuals | | | | |
| Living Individuals | \$61,343,122 | \$116,933,031 | \$17,907,657 | \$64,411,456 |
| Realized Bequests | 27,776,576 | 65,166,675 | 3,041,539 | 48,268,527 |
| Total Individuals | 89,119,697 | 182,099,706 | 20,949,196 | 112,679,983 |
| Corporations | 9,574,968 | 8.261.883 | 2,699,808 | 2,728,308 |
| Foundations | 17,259,650 | 22.420.845 | 3,371,425 | 6,985,631 |
| Associations/Others | 10,757,313 | 11,875,323 | 2,700,815 | 5,080,144 |
| TOTAL Dollars | \$126,711,629 | \$224,657,756 | \$29,721,244 | \$127,474,066 |

Summary by Type of Gift

| Source of Gifts | Year-To-Date 2022 - 2023 | Year-To-Date 2023 - 2024 | Gifts for November 2022 | Gifts for November 2023 |
|------------------------------------|-----------------------------|-----------------------------|-------------------------------|-------------------------------|
| Cash and Equivalents | \$123,922,243 | \$222,905,606 | \$28,414,459 | \$126,714,473 |
| Gifts-In-Kind | 1,357,606 | 198,948 | 5 | 100,554 |
| Life Income Agreements | 1,431,780 | 1,553,202 | 1,306,780 | 659,039 |
| Outside Managed Irrevocable Trusts | 0 | 0 | 0 | 0 |
| TOTAL Dollars | \$126,711,629 | \$224,657,756 | \$29,721,244 | \$127,474,066 |

Respectfully submitted,

1 lan Boul

Tom Baird Vice President for Development

December 2023