# THE UNIVERSITY OF MICHIGAN REGENTS COMMUNICATION

#### **ACTION REQUEST**

Subject:

License Agreement between the University of Michigan and

PsiKick, Inc.

Action Requested:

Approval of License Agreement

#### Preamble:

A statutory conflict of interest situation was identified by the Office of Technology Transfer while reviewing the technology transfer agreement that then triggered a review by the OVPR Conflict of Interest Review Committee. A plan for management of the possible risks associated with the conflict of interest was then developed and approved by this Committee and agreed to by the parties involved in this plan.

This proposed license agreement ("Agreement") falls under the State of Michigan Conflict of Interest Statute because Professor David Wentzloff is both an employee of the University of Michigan ("University") and a partial owner of PsiKick, Inc. The law permits such an Agreement provided it is disclosed to the executive officers and approved in advance by a 2/3 vote of the Regents of the University of Michigan.

## Background:

Dr. Wentzloff, a Professor in Electrical Engineering and Computer Science (ECE Division), in the College of Engineering, is the partial owner of a for-profit company called PsiKick, Inc. (the "Company"). The Company was formed recently to commercialize designs and methods for making Ultra-Low Power Radios for Short-Range Communication and desires to obtain a license from the University of Michigan to the University's rights associated with the following technology:

UM OTT File No. 5399, entitled: Ultra-Low Power Radio for Short-Range Communication (David Wentzloff, Nathan Roberts)

The Office of Technology Transfer selected the Company as a University partner and negotiated the terms of the proposed Agreement in accordance with University policy and its accepted licensing principles.

### Parties to the Agreement:

The Regents of the University of Michigan and PsiKick, Inc.

#### Agreement Terms Include:

Agreement terms include granting the Company an exclusive license with the right to grant sublicenses. The Company will pay royalties and reimburse patent costs. The University may receive equity in the Company, along with the right to purchase more equity. The University will retain ownership of the licensed technology and

may continue to further develop it and use it internally. No use of University services or facilities, nor any assignment of University employees, is obligated or contemplated under the Agreement. Standard disclaimers of warrantees and indemnification apply, and the Agreement may be amended by consent of the parties, such as adding related technology. University procedures for approval of these changes will be followed and additional conflict of interest review will be done as appropriate.

# **Pecuniary Interest:**

The pecuniary interests of Dr. Wentzloff arise from his ownership interest in PsiKick, Inc.

## Net Effect:

The Office of Technology Transfer has negotiated and finalized the terms of a worldwide exclusive license agreement for patents related to UM OTT File No. 5399 for all the fields of use.

PsiKick, Inc. will obtain use and commercialization rights to the above listed University technology. Pursuant to the Michigan Investment in New Technology Startups program ("MINTS") approved by the Regents on December 15, 2011, the University may invest up to \$1,000,000 per qualifying financing round up to, for purposes of this approval, a total of \$2.5 million in this Company.

#### Recommendations:

This matter has been reviewed and approved by the OVPR Conflict of Interest Review Committee. In light of this disclosure and our finding that the Agreement was negotiated in conformance with standard University practices, I recommend that the Board of Regents approve the Agreement between the University and PsiKick, Inc.

Respectfully submitted,

Stephen R. Forrest

Vice President for Research

November 2012